

20/11/2020

## **ANNOUNCEMENT**

### **Response to HCMC - Assessment of the effects of the pandemic**

Following the letter of the Hellenic Capital Market Commission which was notified to MARFIN INVESTMENT GROUP HOLDINGS SA (“MIG”) on 30/10/2020, regarding the notifications for the Covid-19 pandemic and its impact on the Company's and the Group's semi-annual financial statements, MIG makes the following announcement which is essentially a republishing of information, which has already been presented in section 6.7 of the Semi-Annual Report of the Board of Directors for the period ended 30/06/2020.

Determining the term and extent of the economic impact of the pandemic on financial performance, position and liquidity of the Group for the following period involves significant uncertainty according to the estimates of the management of the Group's companies, as it depends on a number of factors, such as the extent of relapse of the pandemic, widespread use of the vaccine to address it, the degree and extent of new restrictive measures that may be taken by the State in conjunction with the State support measures to the affected companies and the degree of recovery of tourism.

The effects of the pandemic on each operating segment of MIG Group are summarized as follows:

Food and Dairy: The existence of uncertainty regarding the future spread of the pandemic in line with the contingent measures to be taken in order to address it make it difficult to make a safe estimate about the course of sales and operating profitability. Key factors such as consumer purchasing power, restaurants operational regulations, the course of tourism as well as the establishment of a drug/vaccine that will effectively treat COVID-19 will play a significant role in the development of the course of sales. Nevertheless, the management of VIVARTIA group considers that its initial projection for a reduction of sales of the Food Services sub-sector by 30% -40% for FY 2020 compared to 2019 adequately reflects the best estimates based on the data available so far. At the same time, EBITDA of the Food and Dairy segment for FY 2020 is expected to present a decrease compared to FY 2019, due to the particularly significant decrease in EBITDA of the Food Services sub-segment, whose exact amount will be determined according to the course of operations mainly related to travel business (airports, vessels, Motorists Service Stations)

and the size and scope of state support measures in catering business to be taken in the following months. It is noted that in the first half of 2020 the sales and the operating profitability of the Food and Dairy segment fell by 10% and 15% respectively, with these changes coming mainly from the Food Services sub-sector whose sales decreased by 40 % compared to the first half of 2019, while its operating profitability was negatively affected to a significant degree.

Transportation: During the period from July to August 2020, in the heart of the summer season and tourist traffic, the turnover of the Transportation segment decreased by 30.5% compared to the same period last year. In the context of monitoring the traffic volume, on-going estimates are made in respect of the course of the group's development, which confirm the initial estimates of the management, and lead to a reduction of the turnover of the Transportation segment in 2020 by an estimated range from 30% to 40% in relation to the fiscal year 2019. It is noted that in the first half of 2020 the restrictions on the movement of passengers and vehicles and the reduced passenger protocol for ships from the end of May onwards, led to a significant reduction in the traffic volume of the Transportation segment, a fact reflected in both the reduced turnover for the six-month period 01 / 01-30 / 06/2020, which amounted to € 117 million compared to € 164 million in the corresponding comparative half-year period, as well as the operating profitability of the Transportation segment with the EBITDA amounted to € 1.9 million compared to € 15.5 million in the first half of 2019.

Private equity: This operating sector is represented by the Serbian company RKB which in the first half of 2020 recorded a decrease in its sales by 15% while its operating profitability fell to € 0.8 million compared to € 1.7 million in the corresponding comparative period as a result of the effects of the pandemic and the restrictive measures taken to deal with it. It is estimated that its sales for the whole year will show a decrease of 15% compared to the corresponding sales of the year 2019.

Further details on the impact of the pandemic on the financial performance, the financial position and the liquidity of MIG Group as well as the protection measures taken for the Group's human resources are presented in section 6.7 of the Board of Directors' Semi-Annual Report for the period ended 30/06/2020.